

# Navigating the ERP Landscape

BC v D365 Finance & Supply Chain Management

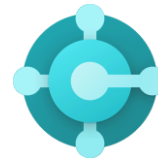


# What we'll cover

- What's next for GP
- BC V D365 Finance & SCM
  - Core features/functions
  - Scalability & deployment
  - Licensing and Cost
- Transition & migration



Microsoft  
Dynamics 365



Business  
Central



Finance



Supply Chain



# Hi! I'm Mike

- Pragmatic approach to ERP implementation & optimization
- D365 know-how = functional + technical
- Focus on a better experience
- Global tech driving innovation
- Microsoft partner
- ERP implementation & optimization



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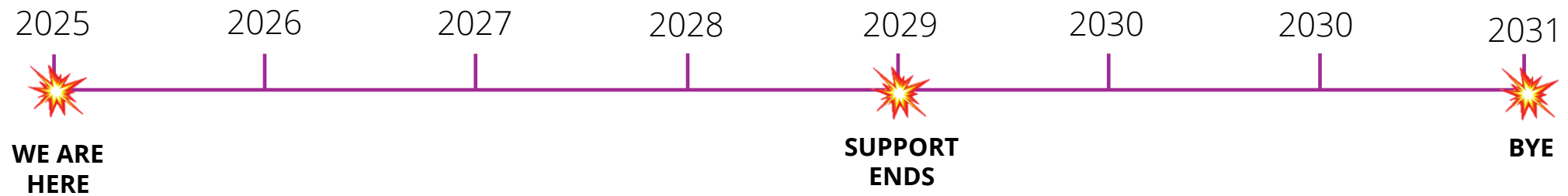
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**NEXER**



# Dynamics GP: What? When?





# Dynamics 365



Dynamics 365  
Sales



Dynamics 365  
Business Central



Dynamics 365  
Finance



Dynamics 365  
Supply Chain Management



Dynamics 365  
Commerce



Dynamics 365  
Customer Service



Dynamics 365  
Customer Insights



Dynamics 365  
Project Operations



Dynamics 365  
Field Service



Dynamics 365  
Human Resources





# Dynamics 365



Dynamics 365  
Sales



Dynamics 365  
Business Central



Dynamics 365  
Finance



Dynamics 365  
Supply Chain Management



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Dynamics 365  
Human Resources



# What's next? D365!

## Nav



### Business Central

Standalone ERP with core business functions built in

## Dynamics AX



### Finance

Robust financial system with deep ERP capabilities



### Supply Chain

Complex supply chain capabilities that can combine with Finance to create an enterprise grade ERP



# By The Numbers

	BC	Finance & SCM
Minimum Users	1	20
Organization Size	> 500 employees	< 500 employees
Modules	All in one	Pick & choose



# Differences

	BC	Finance & SCM
Manufacturing	Discrete	Discrete + process
Warehousing	Basic	Advanced
Project Management	Job costing	Advanced accounting and resource management
CRM	Yes	Add-on app

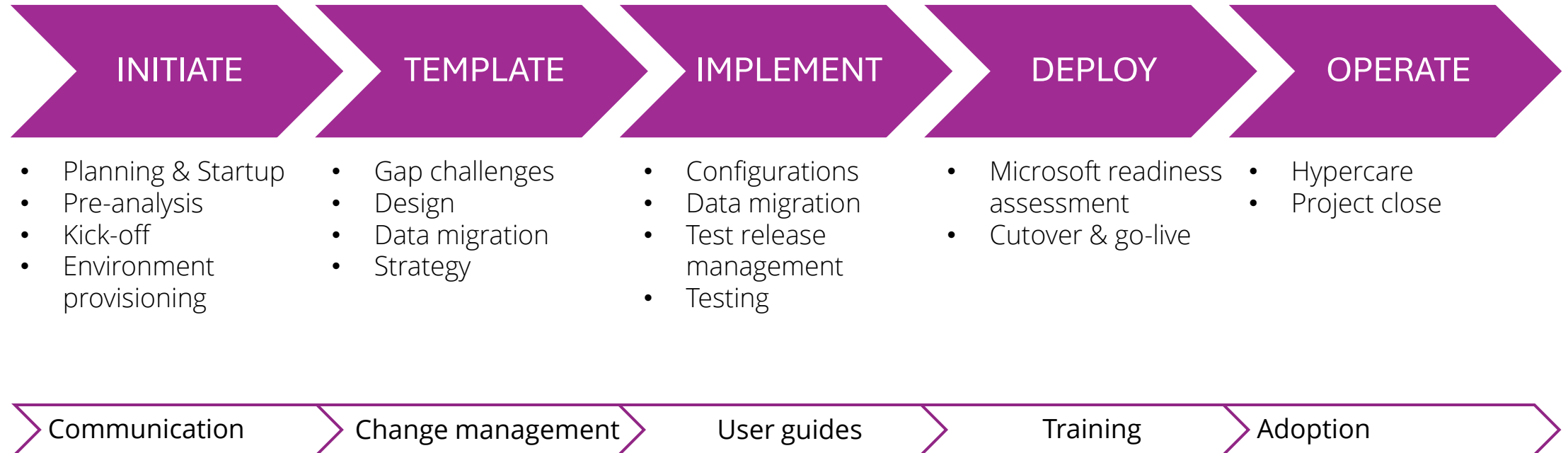


# Licensing & Investment

	BC	Finance & SCM
Licensing	Essentials - \$70 Premium - \$100	Base - \$210 Attach - \$30
Implementation	\$100,000 +	\$1,000,000 +
Environment	1 Production 3 Sandbox	1 Production 1 UAT



# The Path Forward

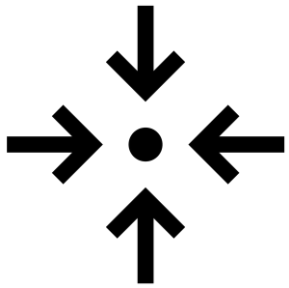


# In action

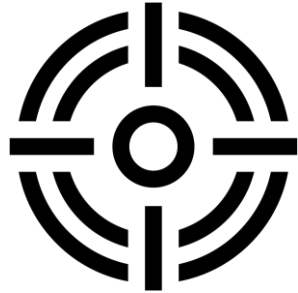
- Questions
  - "We want to see D365"
  - "Can I see all of the differences between BC and F&SCM?"
  - "How long does an implementation take?"
    - "How much time does your team have?"
    - "How much will this cost?"



# Plan for Success



Business  
requirements



Business  
scenarios +  
niches cases

Shake off bad  
habits!

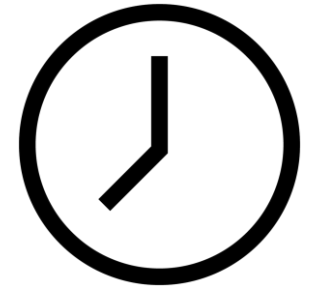


Champions +  
project team

Change  
management



Project  
Management



Time

